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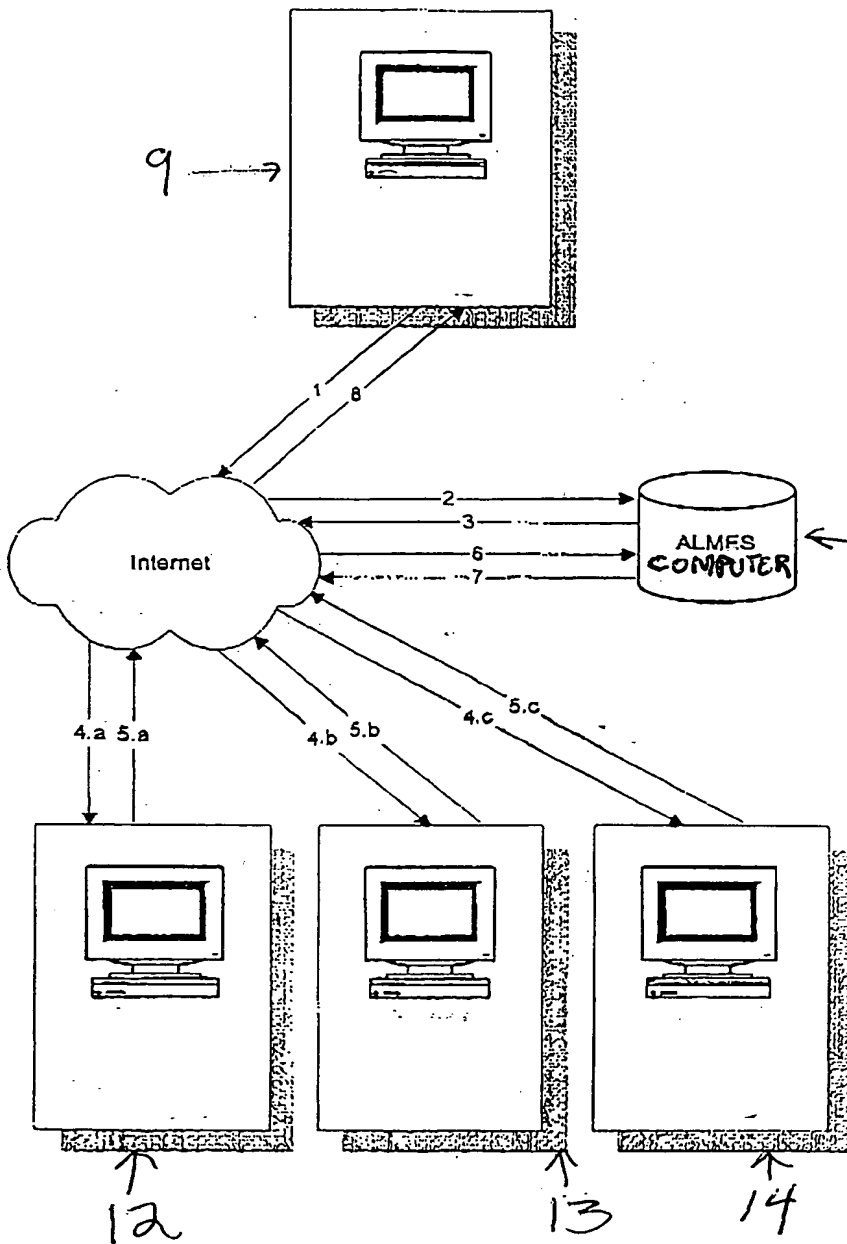


FIG 1

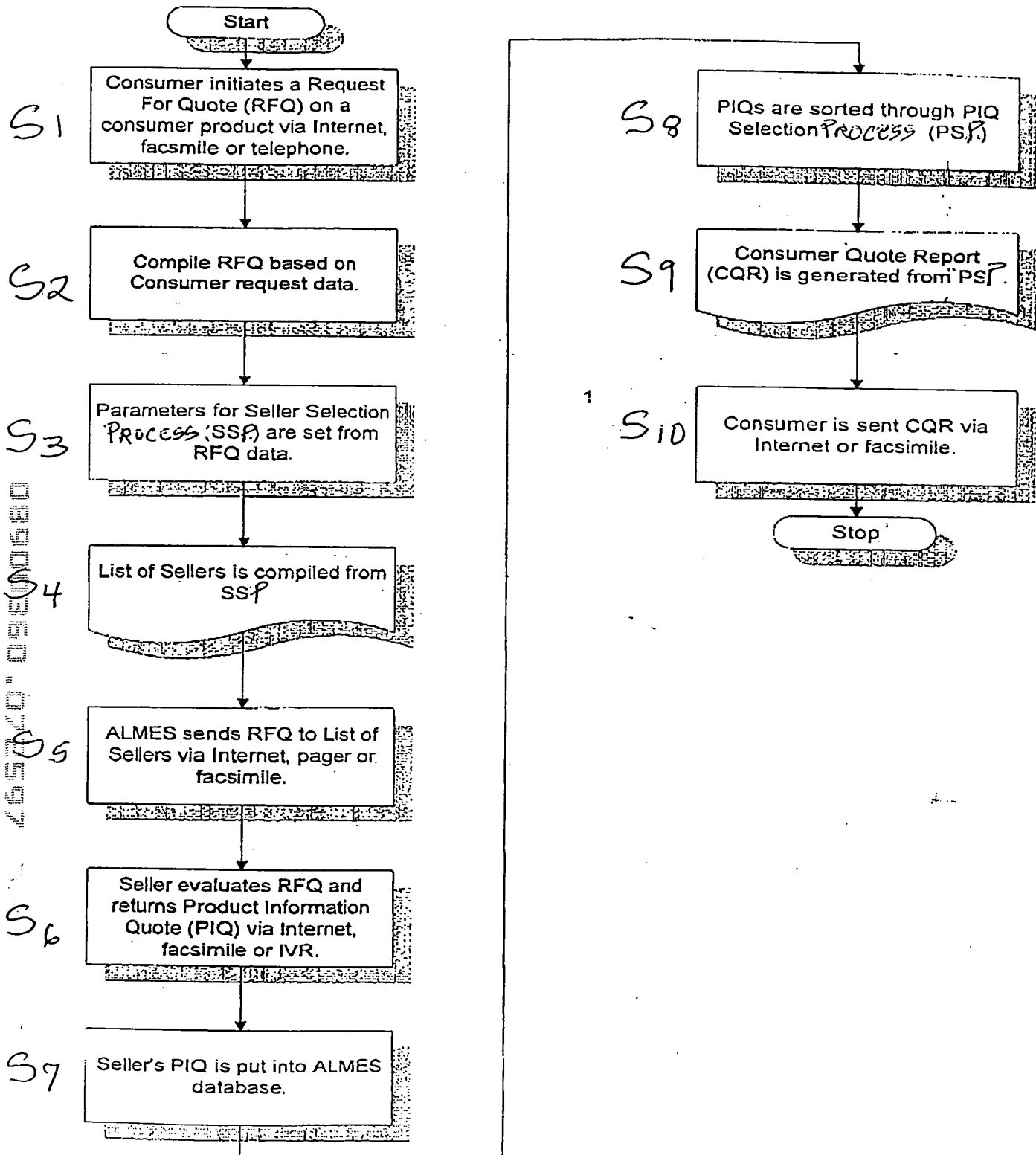


FIG. 2

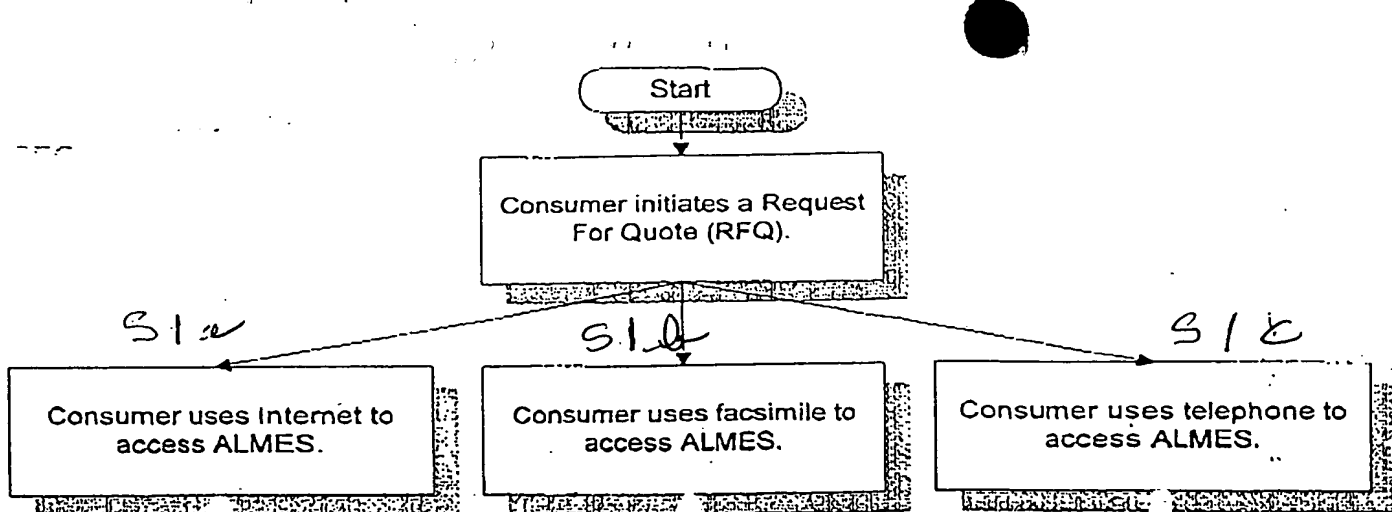


FIG 3

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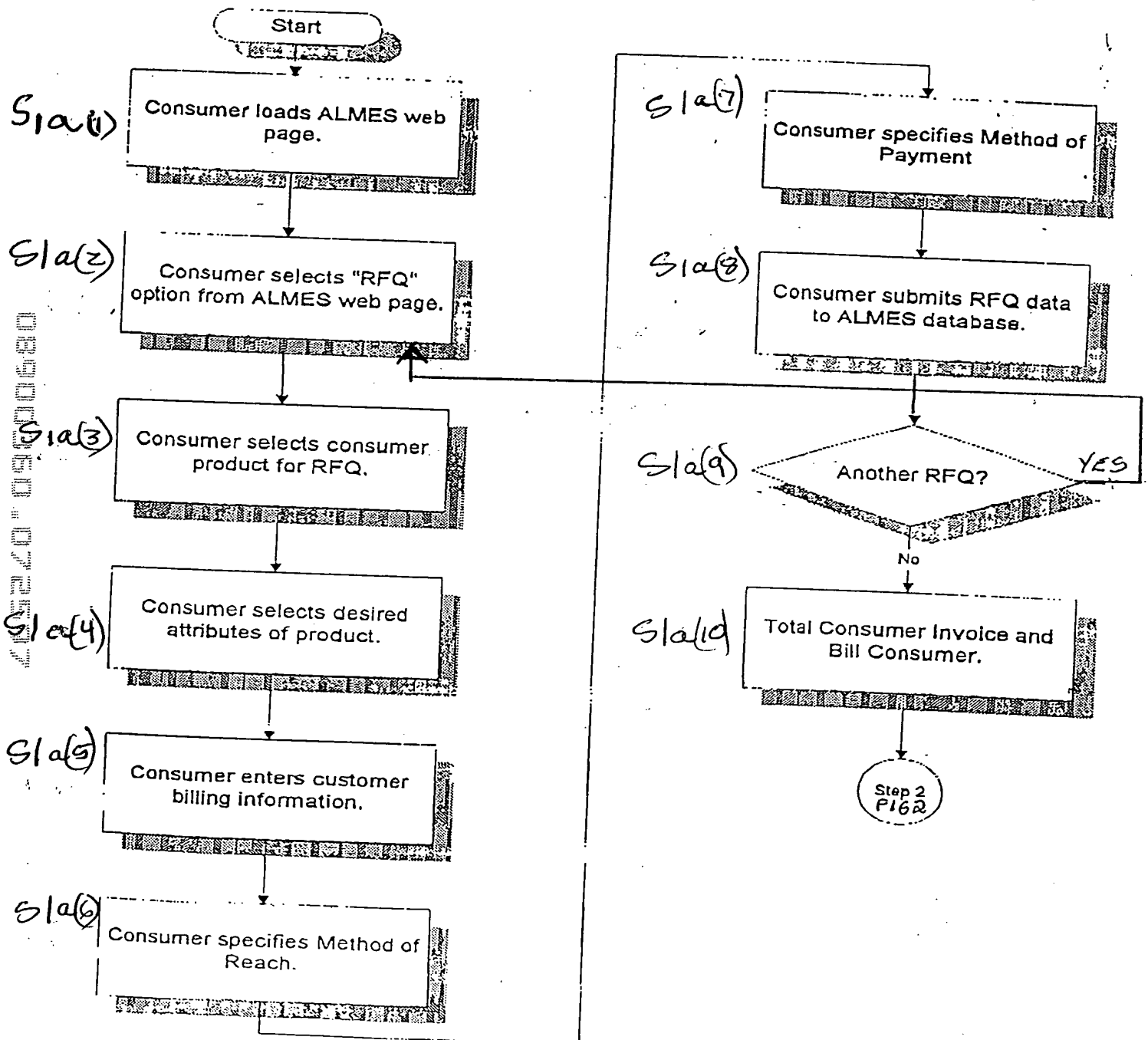
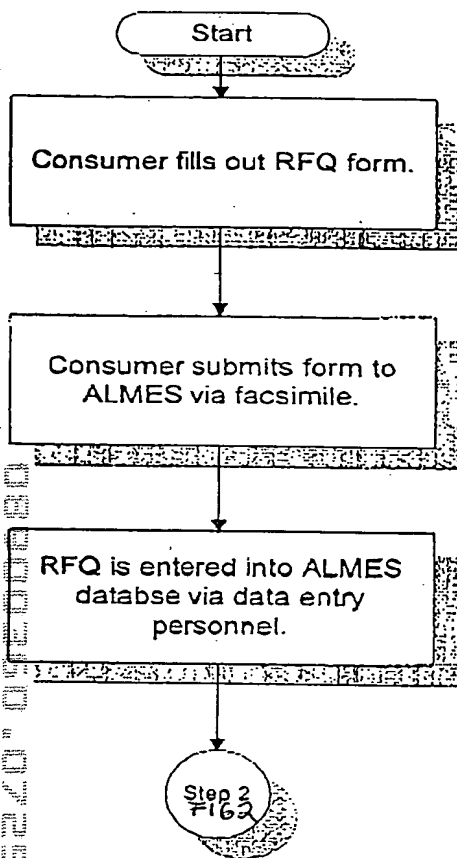


FIG 4



S/b(1)

S/b(2)

S/b(3)

FIG. 5

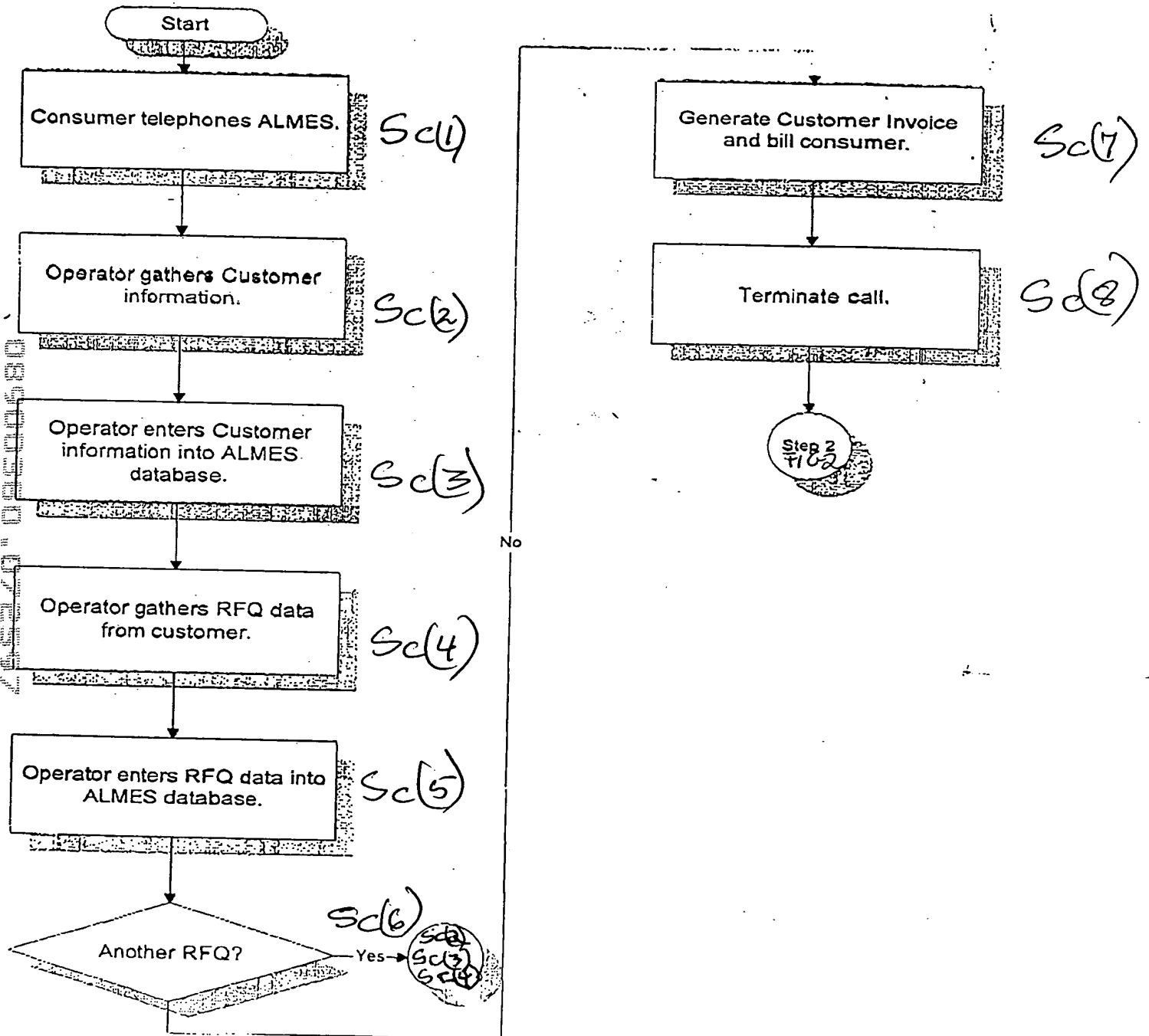


FIG. 6

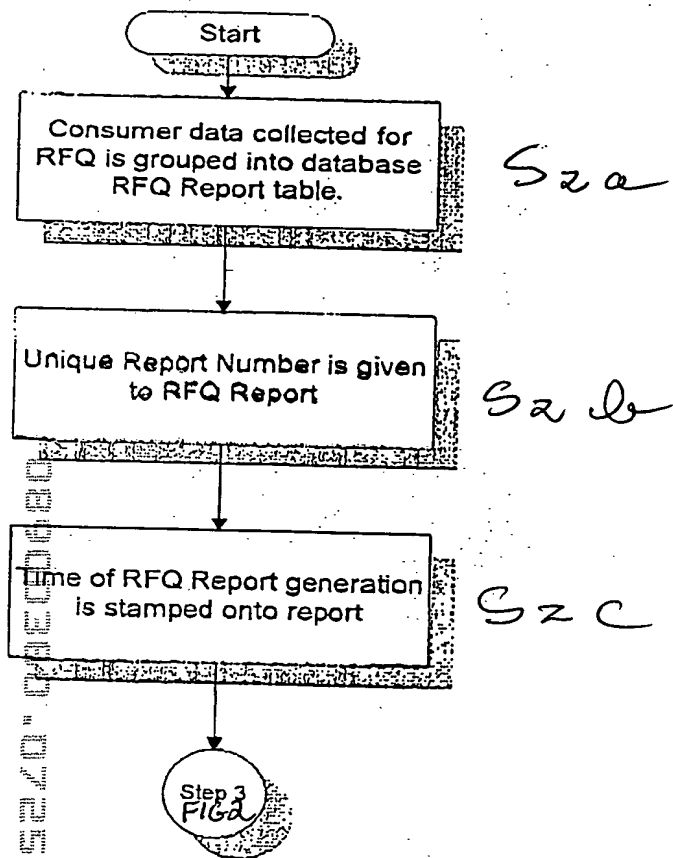


FIG. 7

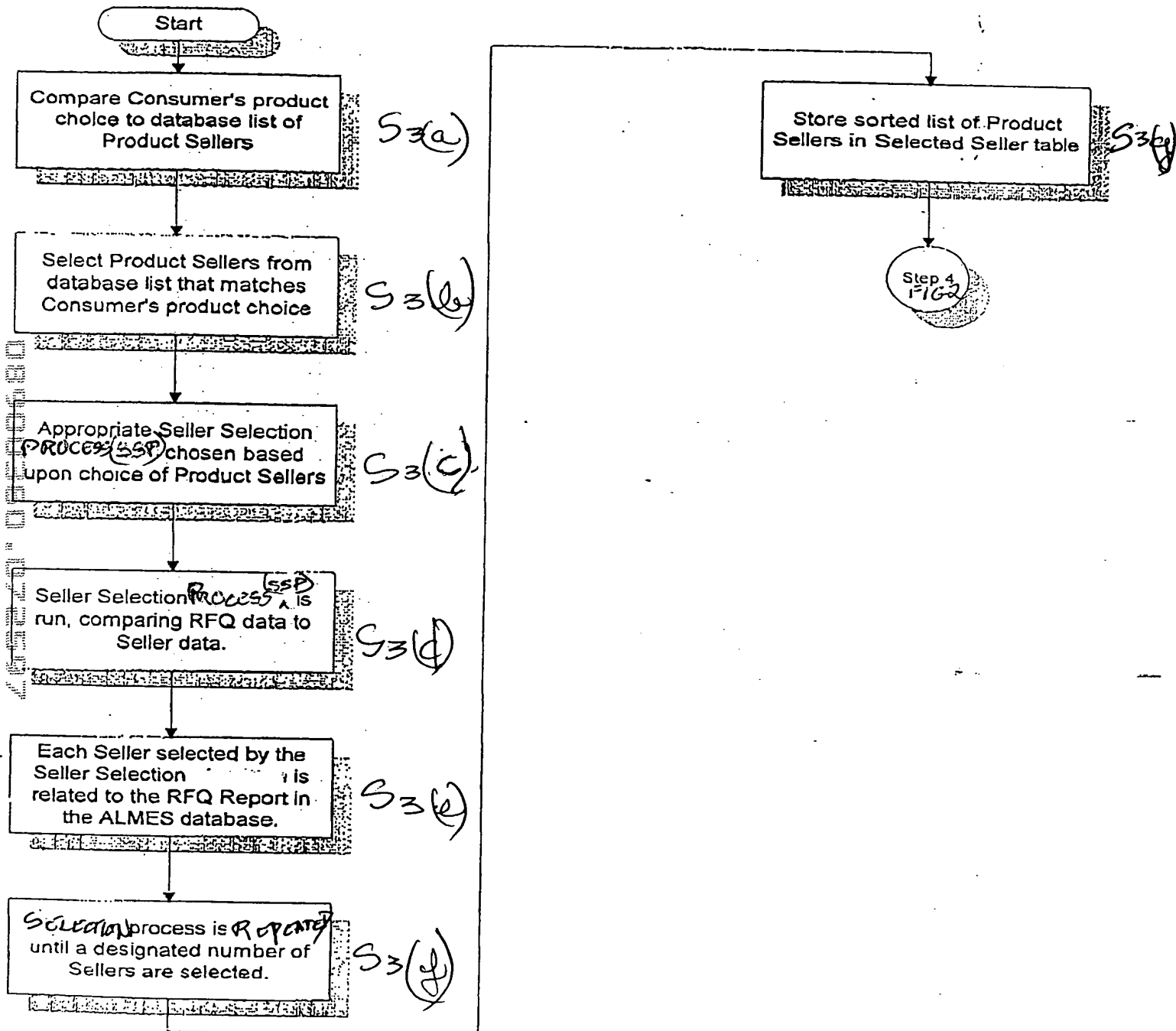
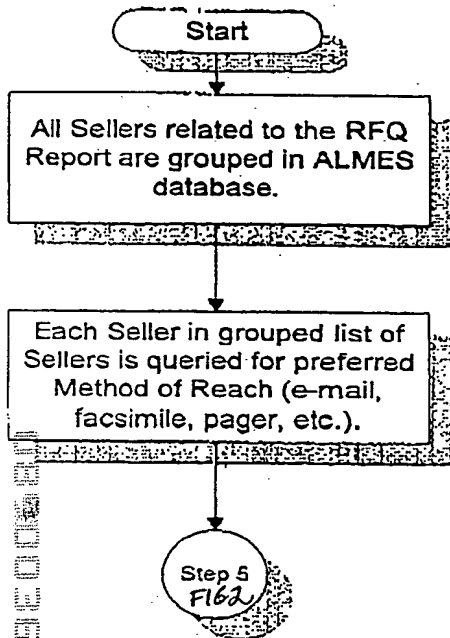


FIG. 8



S4a

S4b

FIG 9

1: Identification Information

Customer Name

Mail Address

City State

Zip Apt. Num.

Phone (Area Code)

Ext. Number

Please check how you wish to receive my Report by: ☐ FAX ☐ Overnight Mail ☐

: Vehicle Specifications (in preference order)

Make Example:	Model	Doors	Series	Style/Class
	Ford Taurus	4	LX	Sedan

	From	To
Range of Years		
Range of Miles		
Range of Price	\$	\$
Exterior Color Choices		
Interior Color Choices		

Accessories Requested:

Wheel Drive (4WD)	
Conditioning	
6 Brakes	
bag - Driver side	
bag - Passenger side	
mm	
Wheel Drive	
y Wheels	
'FM Radio	
sets	
Player	
se Control	
ther Seats	
Locks	
Steering	
Windows	
f Rack	
Roof -Power	
Roof -Manual	
Steering	
Pckge	
mission - Auto	
mission - Manual	
if:	
if:	

D: Finding Information:

Possible Payment Methods: ☐ Loan ☐ Lease ☐ Cash ☐
Check all that apply

Preferred Term of Loan _____ Months
 Preferred Term of Lease _____ Months

If Financing, estimate your Down Payment \$ _____

E: Potential Aftermarket Sales:

<u>I am interested in buying:</u>	<u>YES</u>	<u>NO</u>	<u>MAYBE</u>
Extended Warranty			
GAP Insurance			
Rust Protection			
Credit Life Insurance			
Accident and Health Insurance			

There is no obligation to purchase any of the above items

F: Potential Trade-In Information:

(Describe your car here if you might trade it in.)

Make/Model			
Year			
Miles on Vehicle			
Doors		Series	
Style/Class			
Color - Exterior		Interior	
Condition - Exterior		Interior	

(Check box if your vehicle has any of the following items in working condition)

A/C	<input type="checkbox"/>	Power locks	<input type="checkbox"/>	Pwr Steering	<input type="checkbox"/>
Leather Seats	<input type="checkbox"/>	CD	<input type="checkbox"/>	Tow Package	<input type="checkbox"/>
Pwr Sun Roof	<input type="checkbox"/>	4WD	<input type="checkbox"/>	Roof Rack	<input type="checkbox"/>
Auto Transmission	<input type="checkbox"/>	Cruise Control	<input type="checkbox"/>		<input type="checkbox"/>
Convertible	<input type="checkbox"/>	Air bags	<input type="checkbox"/>		<input type="checkbox"/>

There is no obligation to sell your vehicle to any dealership

G: Payment of \$20 to COORVICE BY

Add \$10 if requesting overnight mail delivery

Select Credit Card: Visa ☐ Mastercard ☐ Amer. Exp. ☐

Acct Num _____ **Ex date:**

Billing Address: Street _____ **Apt #** _____

 City _____ **Zip** _____

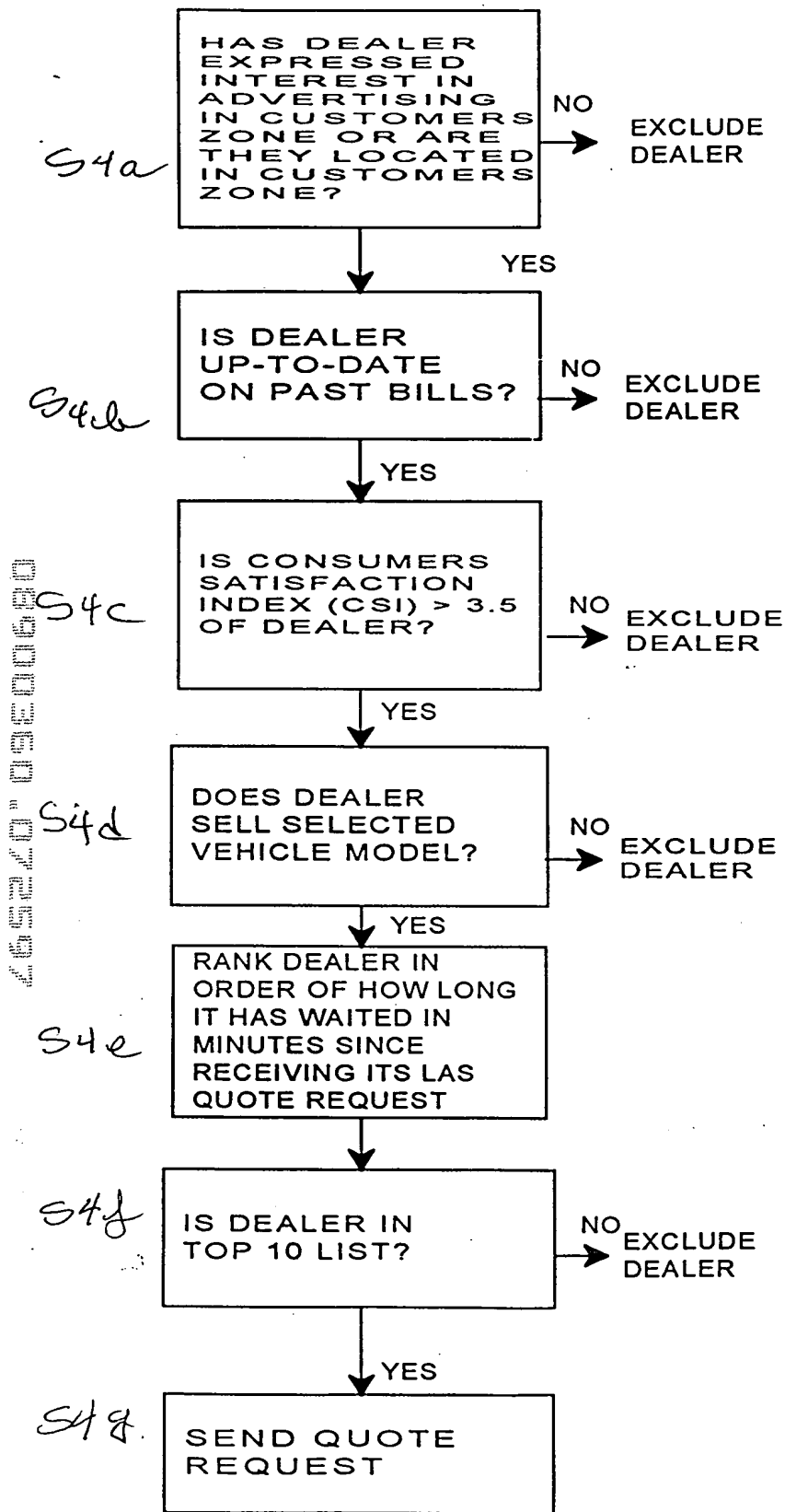


FIG. 1f

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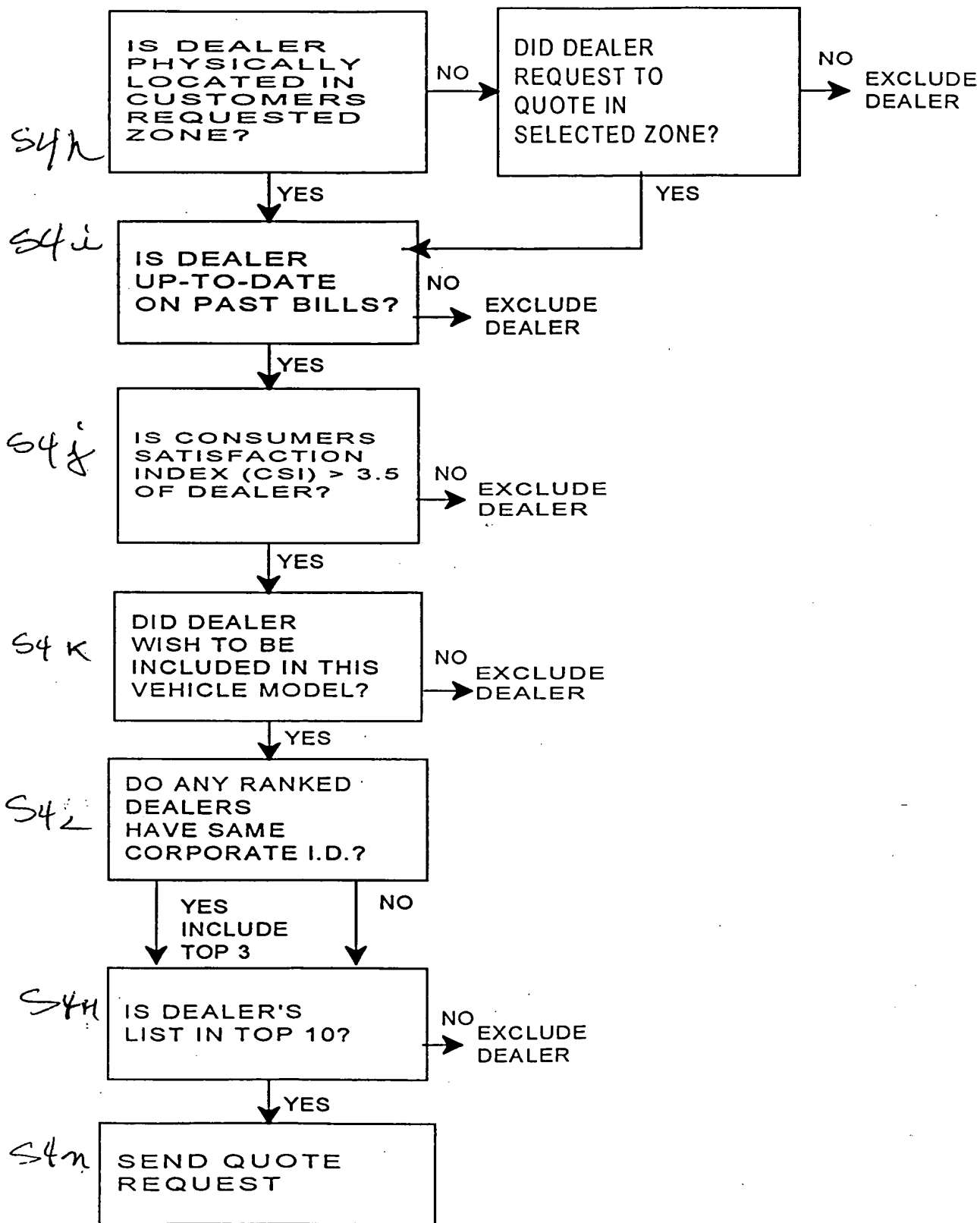


FIG. 12

Identification Information:

Report Number (8 digits)
Dealership ID (7 digits)
Dealership Name
NAQS Manager PIN (6 digits)
This Vehicle must be Advertised Yes ☐ No ☐
Dealers are entitled to one "guaranteed" ad per Report. If "Yes" - ad will be printed. If "No" - ad printed only if it better matches the consumer's request versus other vehicles. This option may not be activated for your dealership.

Vehicle Location:

On our lot ☐ Wholesellers lot ☐
Stock Number
Delivery Date 7/1/95
Price Hold Physical Hold ☐
(Days you will hold Price) (Months you will hold vehicle if over 30 days)

Vehicle Specifications:

Model Year (1994)
Make (FORD)
Model (TAURUS)
Doors (4) Series (GL)
Style (or Class) (Sedan)
Mileage (Do not incl. 1/10's) Cyl'd's
Exterior Color (Blue)
Interior Color (Grey)
(Use basic common names for colors - light red, dark blue, medium green)

Accessories Included:

Put an "X" in box if the vehicle contains the following

4WD	<input type="checkbox"/>	Leather Seats	<input type="checkbox"/>
A/C	<input type="checkbox"/>	Pwr Locks	<input type="checkbox"/>
ABS Brakes	<input type="checkbox"/>	Pwr Steering	<input type="checkbox"/>
Air bag - Drvr	<input type="checkbox"/>	Pwr Windows	<input type="checkbox"/>
Air bag - Psgr	<input type="checkbox"/>	Roof Rack	<input type="checkbox"/>
Alarm	<input type="checkbox"/>	Sun Roof - Power	<input type="checkbox"/>
All Wheel Drive	<input type="checkbox"/>	Sun Roof - Manual	<input type="checkbox"/>
Alloy Wheels	<input type="checkbox"/>	Tilt Steering	<input type="checkbox"/>
AM/FM Radio	<input type="checkbox"/>	Tow Pckge	<input type="checkbox"/>
Cassette	<input type="checkbox"/>	Trans - Auto	<input type="checkbox"/>
CD Player	<input type="checkbox"/>	Trans - Manual	<input type="checkbox"/>
Cruise Cntrl	<input type="checkbox"/>	Other:	<input type="checkbox"/>

Pricing Information:

On-The-Road Price \$
Price Includes Warranty Yes ☐ No ☐
Warranty: Miles Days
Type of Coverage
Money-back guarantee: Yes ☐ Days

Financing Information:

Assume a "Best Credit" situation for every customer. Dealers are not authorized by NAQS to run credit reports on NAQS consumers. This fact is relayed to the customer.

Loan Approved Yes ☐ No ☐ Not Checked ☐
Amount Financed \$
Financing Rate %
Monthly Payments \$
Term of Loan Months
Down Payment \$

Leasing Information:

Not applicable for used car advertising.

Lease Approved Yes ☐ No ☐ Not Checked ☐
Capitalized Cost \$
Monthly Payments \$
Term of lease Months
Refundable Deposit \$
Down Payment \$
Residual Value \$\$
Money Factor (Int. Rate) %
Mileage Cap
Cost/Mile > Cap \$ Cents/Mile

Additional Comments

(Maximum 30 spaces)

Manager's Signature: ORIV COVE

Date

* "On-The-Road" price includes all tax, tag, registration, freight, preparation, destination, advertising, and lien fees (when applicable).
NAQS is not responsible for errors or omissions.

FIG. 13

Fig. 14

USED CARS:

How vehicles are selected for advertising when more than 14 are submitted.

1. All incoming vehicles are rated by our proprietary system for how closely they match the customer's request.
2. On each Report, individual dealers are limited to 3 ads. Dealer families are limited to 5 ads.
3. If requested on the "Quote Form", each dealership is guaranteed one (1) ad printed on The Auto Quote Report.
4. The remaining spots are awarded to the vehicles that rate highest.
5. In the event of a ratings tie, the vehicles with the lowest OTR prices are selected.
6. Vehicles are organized on The Auto Quote Report in order of the proprietary rating.

Match	Weighting	Match	Weighting
Model	80	Year Range ³	7
Series ¹	40	Mileage Range ⁴	7
Style (or Class)	30	Ext. Color ⁵	6
Price Range ²	15	Transmission (Auto/Man.)	5
Zone customer requested ³	10	A/C ⁶	4
4WD ⁵	9	Leather ⁶	4
Doors ⁵	9	Other Listed ⁶	2
		Other Unlisted ⁶	Set by buyer

NOTES:

- (1) "Series" match only awarded points if same model vehicle
- (2) Price Range: Points are awarded if less than maximum.
- (3) Year Range: Points are awarded if within range only
- (4) Mileage Range: Points are awarded if less than maximum.
- (5) Points are awarded for exact matches only
- (6) Points are awarded for positive matches only

FIG. 15

REPORT

VEHICLES REQUESTED:
FORD TAURUS
MERC. SABLE

RED GREY
RECEIVE BY: FAX
REPORT NUMBER: DT123456

CUSTOMER INFORMATION:
JANE DOE
CUSTOMER NUMBER: 023456

RANK
SELLER

VEHICLE INFORMATION

MAKE, MODEL
DOORS, SERIES, STYLE
YEAR
MILES
EXTERIOR / INTERIOR COLOR
STOCK NUMBER

Your "On-the-road" Price
Location of lot
Location of vehicle

WARRANTY-INFO.
Price includes Warranty
Warranty duration (lesser of days/miles)
Type of coverage
Money-back Guarantee / Days
Price Hold (days)
Physical Car hold (hours)

FINANCING INFO.
Loan Approved
Financing Rate (Assumes "best credit")
Monthly Payments if financed
Term of Loan in months
Down Payment (not including trade-in)
Amount Financed

SPECIFICATIONS

4WD

Air Conditioning

ABS (Anti-lock) Brakes

Air Bags

Alarm

All Wheel Drive

Alloy Wheels

AM/FM Radio

Cassette Player

CD Player

Cruise Control

Leather Seats

Power locks

Power Steering

Power Windows

Roof Rack

Sun roof (manual or power)

Tow Package

Transmission (Automatic or Manual)

Other Items Included

Ford Taurus
4Dr. GL Sedan
1992
76,125
Blue / Grey
66980

Merc Sable
4Dr. GS Sedan
1995
22,941
Red / Grey
26180

Ford Taurus
4Dr. GL Sedan
1994
45,025
Green / Grey
56980

\$8,300
Our lot

\$11,900
Another lot

\$13,112
Our lot

Yes
300 / 25000
Corrosion

Yes / 5 days
2
5

4
7

3
3

Not Checked
8.25%
\$148.99
60
\$1,000.00
\$7,300.00

Not Checked
7.50%
\$218.41
60
\$1,000.00
\$90,900.00

Not Checked
7.75%
\$244.44
60
\$1,000.00
\$12,112.00

Yes

Yes

Yes

1

2

1

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

DEALERS COMMENTS

Excellent condition
Greampuff

1 owner

Automatic
Keyless Entry
Open 24 Hours
Exit 13B off 183

